Dear friends and partners,

Working in partnership with others is one of Samaritan Ministry’s core values and is the theme of this year’s annual report. It is rooted in our mission and in all we do as an organization, as a program and as individual staff members and volunteers. Most importantly, partnerships are the relationships we seek to build with our Next Step Program participants as they work to create better lives for themselves and their families.

As you will read in the pages that follow, during the past year:

- Partner Parishes have continued to be the mainstay of Samaritan Ministry, providing financial, material and volunteer support for virtually every aspect of our work. Partner Parish Representatives, with support and encouragement from the Parish Council, have been our champions in each of their parishes.
- Service-learning partnerships with schools in the metropolitan Washington area have inspired young people to become involved in addressing the issues of poverty and homelessness.
- Partnerships with faith-based volunteer corps have provided opportunities for dedicated year-long intern caseworkers to serve in our Next Step Program, and similar partnerships with seminaries and other organizations have created additional short-term internship possibilities.
- Thousands of volunteers have served as partners in our Next Step Program, some on a regular, faithful basis every week, some as members of our Board of Directors or one of our committees, and others on a one-time or short-term project basis. Together they have multiplied the capabilities and effectiveness of our small paid staff many times over.
- We have worked in partnership with many other social service agencies in the area to provide our Next Step Program participants with employment workshops, job fairs, and a wide range of other services, resources, information, benefits and referrals to help them take next steps.
- Retreat centers, funeral homes, religious orders, the D.C. HIV/AIDS Administration, and many volunteers have continued to be our partners in supporting both those living with HIV/AIDS and the families of those who have died with HIV/AIDS.
- Members of the newly formed Next Step Giving Society have provided financial leadership by pledging major support for at least five years. A growing number of other individuals, foundations, churches, businesses and other organizations have continued to be financial partners in Samaritan Ministry, providing the funding needed to support, expand and improve Next Step Program services for the growing numbers of homeless people and others who come to us in need.

Thanks to all of you whose partnership with Samaritan Ministry and its Next Step Program participants has made the past year so successful!

Yours faithfully,

David Downes

**Mission Statement**
Samaritan Ministry of Greater Washington is a community partnership bringing together homeless people and others in need in Greater Washington with support and volunteers from Episcopal and other churches in a joint effort to improve the lives of all.

Samaritan Ministry pursues this goal by:
- Promoting awareness of community needs,
- Fostering partnerships at all levels,
- Breaking down barriers imposed by poverty, and
- Developing participants’ abilities to help themselves to better lives.

**Core Values**
The following core values reflect the essential and enduring tenets and philosophy of our work together. They are the basis for our mission and for all our goals and activities. They are the principles that unite us with one another — program participants, volunteers, staff and partners.

**God’s Love** – We believe that we are called to love our neighbors as God loves us, with kindness and compassion, sharing one another’s suffering and joy, and treating each other as we would like to be treated.

**Dignity** – We believe that we are called to honor the dignity of all persons, promoting each other’s self-respect and self-confidence, celebrating our shared humanity, and rejoicing in the journey that binds us together.

**Partnership** – We believe that we are called to work in partnership with others both inside and outside our organization, embracing diversity, holding ourselves accountable to one another and, thus accomplishing more together than we can do alone.

**Transformation** – We believe that we are called to be a part of one another’s transformation in ways that encourage each other’s strengths and abilities, bringing positive, life-enhancing changes, and empowering each other to lead fuller lives.

**Samaritan Ministry of Greater Washington (SMGW) – The Next Step Program**
Samaritan Ministry’s Next Step Program is a unique self-help approach to providing assistance to homeless people and others in need that promotes change, dignity and self-reliance. Program participants work with staff members to define goals for how they want their lives to change, and then set and take manageable, achievable next steps towards those goals, with encouragement and support from our staff, which includes many volunteers.

Typical goals involve employment, finding a place to live, health care and various types of recovery. Support typically involves regular visits with caseworkers, use of Samaritan Ministry’s computers, phones and mailing address, as well as help with resumes, job applications and obtaining food, clothing and other resources, information, training and services.

The program includes spiritual retreats and support group dinners for those living with HIV/AIDS, as well as burial assistance and bereavement support for the families of those who have died with HIV/AIDS.

There are no religious requirements for participation in the Next Step Program and we welcome anyone in need who wants to make positive changes in their life.
Samaritan Ministry counts 49 parishes in the District, Northern Virginia and Maryland as Partner Parishes. These partners support the work of Samaritan Ministry in countless ways including: parishioners serving as Samaritan Ministry’s Partner Parish Representatives and on Samaritan Ministry’s Board of Directors and committees; providing financial support and donations of food and toiletries; participating in Help the Homeless mini-walks and other events; providing opportunities for meal program volunteers at breakfast and lunch programs for hungry people; sharing office space for three Samaritan Ministry locations; and numerous individual and group volunteers. In fact, over 60 percent of Samaritan Ministry’s regular volunteers come from Partner Parishes.

Partner Parish Representatives attend five meetings each year where they are supported in their role as champions of Samaritan Ministry. Through the use of interactive presentations on topics including the causes of homelessness, intern experiences, volunteers, the Next Step Program, participant stories and more, representatives become better equipped to share the Samaritan Ministry story.

Through their partnership, Samaritan Ministry’s Partner Parishes live out their commitment to our goal of improving the lives of everyone involved with this ministry.

**PARTNERING WITH EPIPHANY’S STREET CHURCH**

Eleven volunteers gather around the conference table at the Church of the Incarnation, and for Charlie’s Place, a weekday breakfast program at St. Margaret’s. In 2008, 14 active meal program volunteers participated in these ministries, working with homeless people to help direct those who are ready toward Samaritan Ministry’s Next Step Program and other community resources.

The Reverend Jan Cope of St. David’s Episcopal Church leads worship at Street Church in Franklin Square Park, a weekly outdoor service and lunch sponsored by Church of the Epiphany.

**PARTNER PARISHES**

**MARYLAND**

- Church of the Redeemer, Bethesda
- St. Dunstan’s Episcopal Church, Bethesda
- St. Luke’s Episcopal Church, Bethesda
- Church of the Holy Trinity, Bowie
- All Saints’ Episcopal Church, Chevy Chase
- St. John’s Episcopal Church, Chevy Chase
- St. Andrew’s Episcopal Church, College Park
- St. John’s Episcopal Church, Olney
- St. Francis’ Episcopal Church, Potomac
- St. James’ Episcopal Church, Potomac
- Christ Episcopal Church, Rockville
- Episcopal Church of Our Saviour, Silver Spring
- Grace Episcopal Church, Silver Spring

**VIRGINIA**

- St. Alban’s Episcopal Church, Annandale
- St. Barnabas’ Episcopal Church, Annandale
- St. George’s Episcopal Church, Alexandria
- St. Mary’s Episcopal Church, Arlington
- St. Peter’s Episcopal Church, Arlington
- Trinity Episcopal Church, Arlington
- St. Andrew’s Episcopal Church, Burke
- Church of the Apostles, Fairfax
- St. Francis’ Episcopal Church, Great Falls
- St. Thomas Episcopal Church, McLean
- St. Dunstan’s Episcopal Church, McLean
- Emmanuel Episcopal Church, Middleburg
- St. Christopher’s Episcopal Church, Springfield
- Church of the Holy Comforter, Vienna

**WASHINGTON, D.C.**

- All Souls’ Episcopal Church
- Christ Episcopal Church, Georgetown
- Christ Lutheran Church
- Church of the Epiphany
- Church of the Holy Comforter
- Church of the Holy Communion
- Grace Episcopal Church
- St. Albans’ Episcopal Church
- St. Augustine’s Episcopal Church
- St. Columba’s Episcopal Church
- St. David’s Episcopal Church
- St. John’s Episcopal Church, Lafayette Square
- St. Margaret’s Episcopal Church
- St. Mark’s Episcopal Church
- St. Patrick’s Episcopal Church
- St. Paul’s Episcopal Church
- Rock Creek
- St. Philip the Evangelist Episcopal Church
- St. Stephen and the Incarnation Episcopal Church
- St. Thomas Episcopal Church
- St. Timothy’s Episcopal Church
- The Washington National Cathedral
- Young’s Memorial Church

**2007–2008 ANNUAL REPORT**
Numerous volunteers help make Samaritan Ministry work. With a small paid staff, volunteer support exponentially extends the reach of the Next Step Program allowing many more people in need to receive assistance. From volunteers who come in weekly to those who walk for the homeless once a year in the Help the Homeless Walkathon, the support of everyone is vital to this ministry.

Volunteers in Partnership

5,802 volunteers donated 25,455 hours of service this year. This includes:

- 3,176 hours by front office coordinators, computer mentors, resume writers, clothing and food pantry organizers and others who volunteer weekly throughout the year
- 12,717 hours of specialized volunteer service (casework volunteers and interns, development and communications interns, HIV/AIDS retreat volunteers, video production, employee counseling, etc.)
- 50 volunteer groups with 500 individuals donated 1,000 hours of service
- 33 meal program volunteers contributed 3,465 hours of service
- 3,189 hours for Board and Committee, special events and HIV/AIDS program volunteers

More than 1,900 additional hours were contributed by Partner Parish volunteers through Thanksgiving and Christmas Holiday food and toy drives, Mother’s and Father’s Day Toiletries Drives, and the Family Christmas Party

Suzanne Reynolds Provides Support for Samaritan Ministry Staff

Many volunteers with numerous talents contribute to the success of Samaritan Ministry. Some work directly with program participants while others do important work behind the scenes. Suzanne Reynolds, a professional counselor, uses her skills to support the full-time program staff, acting as a sounding board, mentor and guide for the sometimes difficult situations caseworkers encounter through their work with participants.

Suzanne first became involved with Samaritan Ministry as a Partner Parish Representative from St. John’s, Norwood. “When I started as a representative, I learned there was no evaluation for substance abuse being conducted with our participants,” said Suzanne. “The focus was more on getting jobs and on transitional housing. Now the program has become more clinically focused, getting people help at multiple levels.”

As the Next Step Program evolved, Suzanne began receiving calls from former Program Director Roberta Wood Benjamin for her thoughts and advice on difficult situations with program participants. This evolved into a monthly meeting with the program staff with Suzanne doing volunteer clinical consultation to help the staff better understand the issues that can arise when working with homeless people.

Suzanne coaches the staff through presentations on a broad spectrum of issues including mental illness, depression, anxiety and substance abuse. She also guides the intern and lead caseworkers through a session on how to identify what a person really needs — a job, housing, or attention to health, substance abuse or mental health issues.

“Suzanne Reynolds is an amazing asset to the Next Step Program,” said current Program Director Kathy Doxsee. “The support she provides is essential and the effect she has on program staff is almost palpable. Month after month, caseworkers emerge from meetings with Suzanne feeling confident and equipped to deal with some very challenging and difficult situations.”

Suzanne also provides counseling as a volunteer for employees through the Employee Assistance Program (EAP) at Samaritan Ministry. The EAP provides confidential and professional assessment, short-term problem solving or referral assistance for employees experiencing personal problems that may be affecting work performance, job satisfaction or overall quality of life. “I offered to do the EAP for SMGW because at times staffs working with homeless people get stressed out,” said Suzanne. She has been partnering with Samaritan Ministry to offer this support for over ten years.

“I admire Samaritan Ministry, the leadership and the work they do there,” said Suzanne. “With Kathy Doxsee’s leadership of the Next Step Program and David Downes’s support, I have seen Samaritan Ministry take off. It’s exciting to watch.”

The Next Step Program

(April 1, 2007 – March 31, 2008)

| Total Participants: | 1,126 |
| Ex-offender Participants: | 443 |
| Ages of Participants: | |
| Age 41–65: 75% | |
| Age 26–40: 19% | |
| Age 18-25: 6% | |

Direct Assistance:

| Number of participants receiving assistance | 933 |
| Food | 933 |
| Clothing | 296 |
| Toiletries | 295 |
| Farecards & Bus Tokens | 681 |

Computer Mentoring: 87
Resumes Completed: 311
Individuals Hired: 250
Housing Obtained by Participants: 44
Participants Screened for
Food Stamp Eligibility: 231
Attendees at Off-Site Employment Workshops: 117
Participants Using Samaritan Ministry
Mailing Address: 989
Times participants used Samaritan Ministry’s:
Computers: 2,059
Telephones: 2,107

Homeless Participants: 819
Ex-offender Participants: 443
Ages of Participants:
Age 41–65: 75%
Age 26–40: 19%
Age 18-25: 6%
Building on a project piloted in 2005, Samaritan Ministry continued as a teaching partner with St. Andrew’s Episcopal School in Potomac, Maryland for the 2007–08 school year to offer a ninth grade service learning curriculum. This includes classes on-site at St. Andrew’s and field education at Samaritan Ministry’s three sites, plus trips to other D.C. locations that work with homeless people. Samaritan Ministry’s Director of Communications and Volunteers was a guest presenter at St. Andrew’s for 29 classes during the 2007-08 school year. The classroom presentations were designed to stimulate thinking and encourage student discussion about homelessness. Topics ranged from reading and discussing current newspaper articles on homelessness to an exercise comparing the value of the student’s homes with the average home built by Habitat for Humanity. Additionally, Samaritan Ministry conducted ten Urban Experiences, workshops that introduce students to the realities of being poor and homeless in the city, and the students volunteered at Samaritan Ministry’s Northwest and Northern Virginia offices during ten trips this school year. The entire school conducted a food drive in November, donating about $5,000 worth of food, and a toiletries drive in the spring.

St. Andrew’s also participates in the Help the Homeless Program by sponsoring a mini-walk as part of Homecoming Weekend festivities.

The Seed School of Washington, D.C. is a public charter school that is a volunteer partner with Samaritan Ministry. Students from the school visited Samaritan Ministry offices in Northwest and Southeast 17 times during the 2007-08 school year to volunteer. The volunteer experience also offers an opportunity to teach students about homelessness. The Seed School of Washington also held a Help the Homeless mini-walk.

Kingsbury School students volunteered at Samaritan Ministry seven times this school year working on projects including yard work and unpacking over 1,200 Help the Homeless tee shirts. Kingsbury students participated in a Help the Homless mini-walk, walking past the Northwest Office from their school in the same neighborhood.

Collectively, St. Andrew’s, The Seed School and Kingsbury raised more than $14,000 through the Help the Homeless mini-walk program for Samaritan Ministry.

Two seminarians from Virginia Theological Seminary volunteered at SMGW throughout the year. At Samaritan Ministry’s Southeast office, Betsy Baumgarten volunteered as a computer mentor and John Schmidt developed and offered basic computer training at La Iglesia de Santa Maria in Falls Church, Virginia, an outreach program supported by Samaritan Ministry.

Volunteer Intern Caseworkers from the Lutheran Volunteer Corps, AVODAH, Westmoreland Volunteer Corps and Mennonite Volunteer Services served for one year at each of Samaritan Ministry’s offices. These recent college graduates live in community with other young people and work at various agencies throughout D.C. to learn about service, social responsibility and community living.

Many other students from various colleges and those from high schools throughout the region also served this year as interns in development, communications, as caseworkers, and in other areas through programs including Truman Scholars, The Fund for American Studies/Institute on Philanthropy and Voluntary Service and through their own initiative.

Ashley Olsen and Ashley Weech, both graduates of St. Andrew’s Episcopal School, spent a summer doing volunteer casework at Samaritan Ministry. Abby, a student at Bryn Mawr, and Ashley a University of Michigan student, first became aware of Samaritan Ministry in high school when St. Andrew’s conducted Thanksgiving food drives for Next Step Program participants. Here’s what they say about their time at Samaritan Ministry:

**Abby Olsen**

On my first day, David Downes told me that a big part of Samaritan Ministry’s mission is to affect change in its staff and volunteers. That has certainly been the case for me. Much of my experience with Samaritan Ministry has been about change.

As a 20-year-old college student, I am at a point of transition in my life. I am slowly learning how to be an adult and trying to manage the seemingly endless stream of responsibilities that adulthood entails, while still clinging to adolescence. Samaritan Ministry’s participants are also at a transitional stage. They have come to Samaritan Ministry because they are ready to make changes in their lives, and they want to take the next steps to do so.

Coming to Samaritan Ministry, I thought I would be doing all the teaching, and the participants would learn from me how to better their lives. But the process has instead been entirely collaborative. I have gone through my transition at the same time as the participants have gone through theirs, and we have educated each other in ways I never would have imagined. I can provide participants with information and guidance to help ease their transitions into housing, new employment, or other areas. Participants have provided me with perspective on the realities of being an adult and have given me a sobering view on the extreme difficulties and suffering that one can encounter.

**Ashley Weech**

Working at Samaritan Ministry has opened my eyes to the injustices and difficulties faced by a population that I had studied but had never had direct contact with. This has taught me that some of the most important lessons cannot be learned in school, but only from interacting with others. Working at Samaritan Ministry has shown me what the structural challenges you hear about in sociology class look like and feel like for real people.

At Samaritan Ministry the regular visits of program participants allow caseworkers to develop a strong relationship and bond with those they hope to help. Because of the Next Step Program structure, I have had the opportunity to directly see how my time and effort have helped individuals to get back on the right track and achieve the goals that they came here to work on. For example, a new participant whose intake interview I did in May, just recently got hired and has already been nominated for a promotion. In just a few months, I have seen and been a part of a life change for him. He has always been so appreciative of my help and I felt great when he wrote a letter of appreciation, thanking Samaritan Ministry for the support we gave him “when no one else would.”
The Next Step Program is all about working in partnership. Program participants partner with Samaritan Ministry for help in achieving their goals. Participants commit to working on the steps they have defined to make changes toward a better life. Samaritan Ministry partners with full and part-time staff, many of whom are volunteers, to help participants take steps toward their goals; steps toward change. Caseworkers, casework associates, resume writers, computer mentors and front office coordinators work one-on-one with program participants for this purpose.

Highlights of the Next Step Program 2007-2008

Program Growth – After experiencing significant growth in new program participants for several years in a row, this year’s focus was on providing better services to existing participants in order to help them complete more of their goals. This focus resulted in a 20 percent growth in number of participants served, a 13 percent increase in number of visits, and an 18 percent increase in goals achieved.

Participant Workshops – Workshops covering topics including nutrition, budgeting, and arts and crafts were presented through partnerships with agencies including the Capital Area Community Food Bank and Community Residences’ Arlington ArtWorks Program.

Computer Labs – With a $25,000 grant from the Philip L. Graham Fund, computers were purchased and installed in all three offices for Next Step Program participants. These state-of-the-art computers have high speed Internet connections, making job searches and other on-line applications faster and more convenient. In today’s world, many employers only accept job applications on-line. Providing access to computers and the Internet is essential for our program participants’ success.

Computer Mentoring – With a growing need for program participants to be able to conduct on-line job searches and applications, assisting them with developing computer skills is more important than ever. In response, the Next Step Program has focused on recruiting more volunteer computer mentors to work one-on-one with participants learning basic computer applications, including how to search for jobs, how to complete on-line applications and how to set up email accounts for communication with potential employers. Basic computer training is also offered at La Iglesia de Santa Maria in Falls Church by a Virginia Theological Seminary seminarian in partnership with Samaritan Ministry.

Casework Associate – This volunteer position was created to enhance services to participants. Casework associates are trained to work with participants who may need additional help with such tasks as completing applications, writing cover letters for job applications, updating resumes or finding clothing suitable for job interviews among others.

Rebuilding Together – A team from Partner Parishes St. Mary’s and Trinity both in Arlington, renovated the Northern Virginia office by making structural repairs, adding new carpeting, building new steps to the front porch and landscaping.

New Staff – To reach out and engage more participants in the Next Step Program, an outreach coordinator began work in May. Her other goals include following-up with participants to gauge the long-term impact of the Next Step Program and developing partnerships with social service organizations.

Off-site Employment Workshops – By partnering with other organizations such as Mulumba House in D.C. and Doorways for Women and Families in Arlington, Samaritan Ministry takes employment workshops to the people living in these and other facilities. In turn, Samaritan Ministry shares information about the Next Step Program and encourages workshop participants to access additional resources by visiting a Samaritan Ministry office.

Job Fairs – Taking the lead in both the Southeast and Northwest communities, Samaritan Ministry program staff planned and organized Community Job and Resource Fairs which attracted nearly 800 job seekers. Employers shared information, distributed applications and conducted on-site interviews providing potential employees the ability to meet face-to-face with employers. Service providers distributed information about additional resources available in the community. Both job fairs are annual events organized by the Samaritan Ministry program staff working in partnership with staff from other service providers.

South Carolina Partnership – This year Samaritan Ministry was pleased to be able to enter into a partnership with the Episcopal Diocese of South Carolina to share our computerized casework database application, developed specifically for the Next Step Program, with the Diocese's Social Ministries Department. They are adapting it for use in the tri-county area around Charleston and later for statewide use.

Participant Video – Building on our experience with the Next Step Program, Samaritan Ministry this year produced a short video orientation to provide all new and potential participants with a clear, comprehensive and consistent description of what our unique self-help program offers and how it works. The video, which features vignettes from a number of current and former participants, was produced in partnership with Nina Richardson who graciously donated her professional services.

HIV/AIDS Services

Retreats: 81 attendees (four retreats annually)
Roundup Dinners: 96 participants (monthly dinner meetings)
Burial Assistance: 149 families received assistance for burial of a loved one
Bereavement Support: 165 families
Through our partnerships with foundations, corporations, Partner Parishes, schools, other organizations and individuals, Samaritan Ministry continues to receive the support necessary to enable individuals to make changes toward a better life through its Next Step Program.

Due to the dedicated work of its Development Committee and a commitment to involving more people in Samaritan Ministry’s work, monthly Next Step Experiences have brought more individuals into the Samaritan Ministry family. These events offer an up-close and personal look at the work of Samaritan Ministry with poignant stories from participants, staff and volunteers about how their lives have been transformed through this ministry.

Throughout the year, the responses to our requests for support were very generous. Here are a few of the highlights.

Beginning in May 2007 with our first annual Next Step Breakfast held at the National Press Club, Samaritan Ministry launched a brand-new partnership — a multiple-year giving society called The Next Step Giving Society. With 30 founding partners and now more than 60 partners, the Society was established to build a stronger foundation for expanding our programs and to provide a stable future for our Next Step Program. Society members, together with other generous donors, pledged more than $400,000 over the next five years at the 2007 breakfast.

Throughout the fall, walkers both young and old supported Samaritan Ministry through the annual Help the Homeless program sponsored by Fannie Mae. Because of the support of many, this program generated over $140,000 for Samaritan Ministry.

In February, masked and costumed revelers and others embraced the Mardi Gras theme of our winter fundraiser by generously bidding on the exotic vacation packages. Winners of fabulous raffle prizes, including a 30-inch flat screen television and a Nintendo Wii, were announced at the event. The Mardi Gras and raffle generated more than $40,000.

We were also fortunate to receive another grant from the D.C. Family Services Administration this year for $150,000 to help us expand the Next Step Program. While this funding is available on a limited basis, it is very critical at this time of rapid growth.

Events sponsored by Partner Parishes and others, including an organ dedication concert at the Church of the Redeemer, Bethesda and a Jazz Vespers at Christ Church, Rockville, raised additional donations for Samaritan Ministry making it an even more eventful year. We are enormously grateful to all of our generous financial partners. (See page 6 for financial information.)

Peggy Beers – Next Step Giving Society Leader

In Malcolm Gladwell’s new book The Tipping Point, connectors are those who introduce people or connect those who can mutually benefit from knowing each other. As the author puts it, “Connectors (are) people with a special gift for bringing the world together.” Peggy Beers has that gift. She sees herself as a planter of seeds. She could also be called a connector.

“I became aware of Samaritan Ministry when it was first formed,” says Peggy. “I was charmed with the idea of parishes working together and cooperating in this new social ministry.” In her family’s end-of-year giving, Peggy began donating money to Samaritan Ministry. “I believed Samaritan Ministry was right thinking, honest and didn’t spend a great deal on administrative costs,” said Peggy.

“And they really tried to help their neighbors.” Peggy’s next step with the ministry was to encourage her church to become a Samaritan Ministry Partner Parish.

A member of St. Patrick’s Episcopal Church, Peggy advocated for her church to join the partnership. Betty McWhorter, former rector of St. Patrick’s, was instrumental in making this happen. She asked Peggy to be their church’s first Samaritan Ministry Partner Parish Representative. Peggy also now serves on the Board of Directors and is Chair of the Development Committee.

In her position, Peggy has been instrumental in supporting the monthly Next Step Experience, an event for others to come and see the work that goes on every day at Samaritan Ministry. “I like to connect people to things they are interested in,” explains Peggy. “I enjoy helping people connect to a person, a place to work, a course to take, etc.” Peggy says that people can be timid about going to a place by themselves. So she invites them to lunch at her home and comes with them to the Next Step Experience. Peggy has also connected a clothing closet volunteer who has retail experience to Samaritan Ministry. And she recently connected Virginia Theological Seminary professors with Samaritan Ministry to explore a partnership involving a practical theology course for first year seminarians.

What motivates Peggy’s deep commitment to this ministry? “I’m doing what I feel the Lord is calling me to do in my own fumbling way,” says Peggy. “I am not outgoing enough to strike up a conversation with a man on the street, but there are many ways to help your neighbor.”

For Peggy, the payback of her connection to Samaritan Ministry is enormous. “The work done at Samaritan Ministry is hopeful and positive. I give to this ministry because it helps people who are struggling and are determined to get out of their situation. It’s not throwing money down a hole.”

Peggy and her husband, David, became charter leaders of the Next Step Giving Society when it was launched in 2007. “When my husband and I were just starting out, we were so poor, and our parents were not in a position to help us,” she says. “It’s nice to be in a position to give back.”
**Finances**

A wide variety of individuals and organizations partnered with Samaritan Ministry during Fiscal Year 2008 to provide the financial, material and volunteer support needed to maintain the growth of the Next Step Program. Partner Parishes, charitable foundations, businesses, government agencies, other organizations and special events continued to contribute much of the money needed to fund our budget. In addition, because of a concerted effort to involve more people with Samaritan Ministry and its work, we experienced significant growth in individual giving. In response to our Next Step Breakfast in May 2007, we received $120,000 in contributions plus pledges of long-term future support totaling more than $270,000.

The vast majority of our budget is devoted to the support of our staff, including the many volunteers who contribute their services to the Next Step Program, and to direct assistance to Next Step Program participants. We were able to reduce our administration and fundraising costs this year from 17 percent to 15 percent of overall expenses.

If you have any questions about our finances or if you would like a complete copy of our audited financial statements, contact the executive director at 202-722-2280 or by email at info@samaritanministry.org.

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### Comparative Statement of Income and Expenses For Fiscal Years Ending March 31, 2007 & 2008

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</tbody>
</table>

| Other Contributions to/from Reserve | $85,405 | $264,730 (a) |
| **Total Net Expenses** | **$1,373,502** | **$1,823,770** |

*Based on Financial Statements audited independently by Kronzek, Fisher & Lopez, PLLC, Certified Public Accountants*

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### FY 2008 Income

- **Foundations**: 20%
- **In-Kind Services & Donations**: 33%
- **Government Contracts**: 11%
- **Special Events**: 6%
- **Individuals**: 17%
- **Partner Parishes**: 9%
- **Other 4%**

### FY 2008 Expenses

- **Employment & Social Services**: 63%
- **HIV/AIDS Services**: 22%
- **Administration & Fundraising**: 15%

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*Does not include HIV/AIDS burial assistance funding given directly to families in need  **Includes United Way/CTC donations, but not pledges of future support
Thank you financial partners

This list reflects financial support received from April 1, 2007 through March 31, 2008. We regret and ask to be notified of any inadvertent errors or omissions.

**PARTNER PARISHES**
A special thank you to all of our Partner Parishes that made contributions this year. See page 4 for a listing of our Partner Parishes.

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The Acocokeek Foundation
Laura Bradford Foundation
The Morris & Gwendolyn Calatzis Foundation
Clark-Winchecole Foundation
Naoms & Nehemiah Cohen Foundation
The Community Foundation for the N. C. R.
The Charles Delmar Foundation
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John Edward Fowler Memorial Foundation
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Inova Health System Foundation
The Jovid Foundation
Linder Family Foundation Inc.
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Special thanks to Next Step Giving Society members for their multi-year commitment to the sustainability and growth of Samaritan Ministries' Next Step Program.

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