Executive Director’s Letter

Sisters and Brothers,

Your generosity fuels the “rigorous compassion” that Samaritan Ministry provides every day to our neighbors who struggle with homelessness and unemployment. But there are other crippling conditions like addiction, HIV/AIDS, or domestic violence.

There is so much more to do. In the Washington metro area, over 11,000 of our neighbors are homeless – which doesn’t even include those living on the edge of poverty. That staggering reality is motivating Samaritan Ministry to do more, and, together, we are!

In October 2015, our Board approved a robust strategic plan. The plan focuses on meeting potential Samaritan participants where they are – whether that’s a school, a jail or a Partner church. It also envisions a strengthened community partnership taking collective action to end chronic homelessness.

We opened our first-ever site in Maryland at Church of Our Saviour, Silver Spring. This is part of a broader effort to open satellite sites throughout the metro area at Partner churches which serve as critical meeting points for our neighbors in need.

Our Partnership with the Bishop John T. Walker School for Boys (BWS) deepened as we empower BWS parents so they may empower their boys. The partnership is broadening to include volunteer engagement thanks to a grant from St. John’s, Norwood/Chevy Chase.

In partnership with other organizations at the Skyland Workforce Center, we launched “HIRE DC,” a shared participant database. We share similar missions of providing a “hand up” to our neighbors in need and now have the capacity to share data to better empower our participants. The database also allows better metrics for tracking participants’ progress.

And so much more!

The Partnership

Samaritan Ministry is blessed with 56 partners who champion our work. In 2015, Partner Churches and Schools donated $101,614, empowered 34 Partner Representatives, ran countless food, clothing and toiletry drives, gave thousands of volunteer hours, and organized the Next Step Breakfast, the Empower the Homeless (ETH) Campaign and the Annual Gala and Auction. We are deeply grateful for our amazing Partner Churches and Schools, and their representatives and volunteers.

Partner Churches and Schools

| Church of the Holy Trinity, Bowie | St. Columba’s, DC |
| Church of the Redeemer, Bethesda | St. David’s, DC |
| Grace Church, Georgetown | St. Dunstan’s, Bethesda |
| Grace Church, Silver Spring | St. Dunstan’s, McLean |
| Immanuel Church-on-the-Hill, Alexandria | St. Francis, Great Falls |
| Memorial Baptist, Arlington | St. Francis, Potomac |
| St. Alban’s, Annandale | St. George’s, Arlington |
| St. Alban’s, DC | St. James’, Potomac |
| St. Andrew’s, Burke | St. John’s Church, Olney |
| St. Andrew’s, College Park | St. John’s, Lafayette Square |
| St. Andrew’s Episcopal School, Potomac | St. John’s, Norwood Parish, Chevy Chase |
| St. Augustine’s, DC | St. Luke’s, Bethesda |
| St. Barnabas’, Annandale | St. Luke’s, DC |
| St. Christopher’s, Springfield | St. Margaret’s, DC |
| St. Mark’s, Capitol Hill, DC | St. Mark’s, Arlington |
| St. Mary’s, Arlington |

Partner Council

| Rev. Patty Alexander | Shona Bramble |
| Dec Barish | Simone Bramble |
| Miren Beita | Sally Garry |
| Paul Belanga | Brodhead |
| Tom Bell | Rasheen Carbin |
| Paul Belanga | Mary Helen |
| Tom Bell | Carlson |
| Vincent Bernhard | Daniel Costello |
| Ethan Bishop | Don Cryer |
| Gwen Bole | Jason Gutshall |
| Shona Bramble | Gloria Ducke |
| Simone Bramble | Liz Everhart |
| Sally Garry | Tony Faison |
| Brodhead | Elizabeth Finley |
| Rasheen Carbin | Samantha Gangwer |
| Mary Helen | Mary Getz |
| Carlson | Marta Gmurczyk |
| Daniel Costello | Philip Graham |
| Don Cryer | Bentley Gregg |
| Jason Gutshall | Ladi Grey-Coker |
| Ken Harris | Theresa Harris |
| Theresa Harris | Al Head |
| Tim Hurd | Dr. Charles Jackson |
| Kurt Jacobs | Marty Jewett |
| Dr. Charles Jackson | Nat Kohi |
| Joe Kolar | Theresa Lewallen |
Larry Gooch

“I was just existing, trying to survive,” says Larry Gooch. “I was diagnosed with HIV in 1986 … I unconsciously continued to try and speed up my impending demise by continuing my drug use. After a year I was arrested. During my period of incarceration, my brother passed, my mother passed, and my wife passed.” In 2013, Larry was released from prison and came back as a returning citizen. Like many, he returned without a home address, without a job, and with few prospects.

Larry saw an advertisement in the Washington Post for services directed to those living with HIV who need assistance in writing resumes and gaining employment. “I was sick of the way I had been living, and I was looking for a change. I found myself on Samaritan Ministry's doorstep looking for help and guidance.”

“I had formulated a plan of how I planned to get my life back on track. I knew that I would need help from people who could direct me and be willing to take a chance in supporting me through my journey.” While working through the Next Step program and meeting with his caseworker, he set manageable and realistic goals for himself. Today Larry is a Residential Counsellor for the Catholic Charities’ Men's Shelter. He continues to set and reach his goals!

“I am forever grateful that Samaritan Ministry was there for someone like myself who needed a hand up and not a hand out. I couldn't have done it without the assistance and dedication of the staff and volunteers.”
Empower the Homeless 2015

Samaritan Ministry’s annual Empower the Homeless Campaign is the high point of our work to engage partner churches and schools in sharing their time, talent and treasure with their neighbors, who might otherwise remain nameless and invisible. Together we cultivate relationships that nurture both partners’ own missions of community outreach and the mission of the Samaritan partnership.

In its second year, the 2015 Empower the Homeless Campaign engaged more partners and individuals while raising more support for our work. From April 1 to September 30, Partner Churches and Schools held 29 events that engaged hundreds of individuals. More than $122,000 was raised along with in-kind donations of toiletries, food, and clothing.

Critical to the campaign were the opportunities provided for parishioners and students, and their friends and neighbors to learn about the devastating impact of homelessness on some of our neighbors. We also gained a deeper awareness of the basic, systemic and unmet needs of our community that underlie homelessness – including high housing costs, low wages, unemployment, personal tragedy, and illness.

Program Descriptions, Outcomes and Impacts

In 2015 Samaritan Ministry served and worked with 1,023 of our neighbors in the Greater Washington area. Designed to promote personal dignity, positive change, confidence, and self-reliance, the Next Step Approach is the heart of all that Samaritan Ministry does.

Next Step Program

The Next Step Program is the centerpiece of Samaritan Ministry. In 2015, 699 participants worked to change their lives by taking one step after another until reaching their goals. With open hearts, Samaritan Ministry caseworkers actively listen to participants without predetermined agendas or judgements. In partnership, caseworkers identify manageable next steps for each participant to take. Caseworkers provide encouragement, a link to resources, and a real commitment to each participant to improve or rebuild their lives. The most common goals among participants are employment and housing, followed by education, health and transportation.

Our Next Step program serves participants with ancillary support including computer mentoring and resume writing, transportation, food and clothing assistance, and mail and message pick-up.

This year, through Samaritan Ministry’s partnership with Tallgrass Hiring Group, 23 Next Step participants were hired. New creative outreach efforts resulted in a 3% increase in new Next Step Program participants in 2015. Providing transportation assistance to our 273 pre-GED students increased class attendance by 9%.

To make our programs and services available and accessible, Samaritan Ministry works out of five locations throughout the Greater Washington area: Arlington, VA; Northwest, DC; and in Southeast, DC in Anacostia; the Bishop John T. Walker School for Boys and Skyland Workforce Center.

Church of Our Saviour in Silver Spring, MD, opened in October 2015, is Samaritan Ministry’s newest and sixth location. It is also a model for how Partner Churches and Samaritan Ministry can work together to expand both ministries to serve our communities. Housed within the church, it is entirely staffed by church volunteers. With Samaritan
Ministry’s experience and engagement, a growing number of people in the community can access our hand-up, Next Step approach in their own neighborhood.

Bishop John T. Walker School for Boys

In its second year, Samaritan Ministry’s Family & Community Caseworker at the Bishop John T. Walker School for Boys is a coach-counselor. Working with parents and guardians to set goals and take next steps, lives are improved and their capacity to provide a healthy home life for their boys is expanded. This unique partnership is funded in part by a grant from St. John’s Episcopal Church Norwood Parish.

In 2015, 57 parents and guardians took advantage of the Samaritan Ministry’s coach-counselor and accessed educational opportunities, and strengthened their family. Which adds to the success of the boys in the school

HIV/AIDS Support Program

In tandem with the Next Step Program, Samaritan Ministry offered an HIV/AIDS Support Program that provides a safe, supportive and healing environment to people living with HIV/AIDS. Through the facilitation of regular support group meetings and an annual retreat, Samaritan Ministry supported 85 individuals living with the realities and community perceptions of the virus or disease during 2015.

As an extension of this program, Samaritan Ministry, through a grant from the DC Government’s HIV/AIDS Burial Assistance Program, worked with family members to provide personal and financial support for burial assistance for 23 DC residents who succumbed to AIDS.

ACTS 3

Many people who come to Northern Virginia for employment do not have family and social networks to turn to when they are in need. A distinctive program in Northern Virginia, ACTS 3 is a partnership of eight Episcopal Parishes which provides emergency financial relief to people who are facing eviction or disconnection of their utilities.

By pooling resources and coordinating outreach through Samaritan Ministry, the eight parishes assisted 59 individuals and their families during 2015. Working with a caseworker as trusted coach and advisor, these Northern Virginia families avoided homelessness, and accessed Samaritan Ministry’s programs and services.

All in Partnership

The Samaritan Ministry partnership extends to our work with other service providers, parishes, health centers, schools and community groups. These formal and informal partnerships help our participants more efficiently and effectively secure the resources they need, eliminate the duplication of services, and strengthen the continuum of care in Greater Washington.

Through a formal partnership with Sales and Margin (salesandmargin.com), 45 Next Step Program participants with entrepreneurial goals were professionally trained and supported in reaching their business goals.

Yolanda Jeter

One day in 2006 Yolanda Jeter was on a DC bus, visibly crying from the stress she was under. She had recently lost both her mother and father; her fourteen-year position as a special police officer, and her home. "I felt like I was about to die because everyone I loved was gone. I thought I had no one to turn to." says Yolanda today.

As Yolanda tells it, "A lady on the bus asked what was wrong. She gave me a card to call Samaritan Ministry and simply said "They can help you." I called the next morning and spoke to Ms. Annette (the Lead Caseworker at Samaritan Ministry’s Northwest DC office) and she asked if I could come in at 9:00 AM the next day."

"She welcomed me with a beautiful smile. I felt comfortable -- I was no longer alone. The first thing Ms. Annette helped me with was employment and housing. I decided to go back to school and get my high school diploma to prepare me for a better career and more opportunities. I received my diploma within a year!"

Next step by next step, Yolanda kept working and kept reaching her goals. After receiving her high school diploma, Yolanda set her next goal with Annette: enrolling at the University of the District of Columbia to study criminal justice. "I will graduate in May 2016," says Yolanda, "and when I do I would like to work with domestic violence victims."
Outcomes and Demographics

Next Step Program Results

In the Next Step Program, Samaritan Ministry’s primary service, 699 (37% were new) individuals set 1,248 goals. Individual in the program are called participants because they participate in their own changes. To reach these goals participants and caseworkers identified 3,146 manageable Next Steps of which 2,244 were completed. That’s 71%!

Nature of Goals

Many goals, especially those related to housing and employment, are long-term and not completed in one year. There are also conditions and circumstances outside participants’ control or influence, such as the availability of affordable housing or entry-level jobs.

<table>
<thead>
<tr>
<th>Obtain New Employment</th>
<th>192</th>
<th>Obtain New Housing</th>
<th>190</th>
</tr>
</thead>
<tbody>
<tr>
<td>Improve Employment</td>
<td>59</td>
<td>Improve Housing</td>
<td>38</td>
</tr>
<tr>
<td>Obtained Identification Card</td>
<td>17</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Next Step Services

Activities

<table>
<thead>
<tr>
<th>Computer Mentoring</th>
<th>148</th>
<th>Resume Assistance</th>
<th>132</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pre-GED Course</td>
<td>273</td>
<td>Health Screening</td>
<td>51</td>
</tr>
</tbody>
</table>

Assistance

| Computer, Phone and Fax Use | 1,986 | Mail or Message Service | 1,100 |
| Bagged Lunches             | 1,313 | Bagged Groceries or Food Gift Card | 363 |
| Transportation (bus tokens, passes) | 1,029 | Toiletries | 330 |
| Gift Card                  | 32   | Clothing         | 147  |
| Financial Assistance       | 54   | Resume Assistance | 132  |
| Computer Mentoring         | 148  |                  |      |

Gender

| Female | 42% | Male | 58% |

Age

| 18-25 | 9%  | 26-40 | 20%  |
| 41-65 | 66% | 66+   | 5%   |

Race

| African-American | 87% | White | 4%   |
| Hispanic         | 2%  | Other  | 7%   |

Returning Citizens*

| 36% (*formerly incarcerated persons) | |

Homeless

| 68% | |

Financials

INCOME FY2015

<table>
<thead>
<tr>
<th>Partner Parishes &amp; Schools</th>
<th>107,463</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individual Contributions</td>
<td>444,941</td>
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<tr>
<td>Foundation Awards</td>
<td>214,989</td>
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<tr>
<td>Other Organizations</td>
<td>25,415</td>
</tr>
<tr>
<td>In Kind: Other donations</td>
<td>25,598</td>
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<tr>
<td>Contractual Income</td>
<td>97,364</td>
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<tr>
<td>Gala Revenue</td>
<td>64,330</td>
</tr>
<tr>
<td>Interest Income/Other</td>
<td>32,932</td>
</tr>
</tbody>
</table>

TOTAL INCOME 1,013,032

EXPENSES FY2015

| Staff | 611,253 |
| Program Expenses | 252,752 |
| Administrative Expenses | 97,487 |
| Fundraising Expenses | 27,493 |
| Operating Surplus/(Deficit) | 24,047 |

Non-Cash Expense

| Depreciation Expense | 17,383 |

Total Expenses 1,006,368

Change in Unrestricted Net Assets 6,664

Notes:

- a - includes individual ETH contributions and matching sponsorships as well as fulfilled pledges;
- b - Corporate and Workplace giving (United Way, CFC);
- c - primarily toiletries, food and interview clothing;
- d - government contracts and shared services contracts;
- e - Gala with Silent Auction;
- f - primarily unrealized gain (loss) on investments/reserves.

Note: Figures above are based on Unrestricted Activity per statements audited by Jones, Maresca, and McQuade dated June 30, 2016.
Thank You for Your Support

The Next Step Giving Society is a wonderful group of individuals and families who have made gifts of $1,000 or more in 2015. Samaritan Ministry thanks the following members for their generous commitments which empower us to do together what none of us can do alone.

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Drs. Louis and Kathleen Staudt
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Mr. & Mrs. Steuart and Linda Thomasen
Mr. Steven Wade
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- Mr. Christopher Norman
- Mr. & Mrs. John and Donna Osthause

Foundations

- The William S. Abell Foundation, Inc.
- Community Foundation for the National Capital Region
- Dimick Foundation
- Elsie D. Echols Charitable Trust
- France-Merrick Foundation
- John Edward Fowler Memorial Foundation
- Philip L. Graham Fund
- Corina Higginson Trust
- The Katherine Lindsay Howell Fund
- The Jovid Foundation
- Lindner Family Foundation, Inc.
- MacLean Foundation
- MAXIMUS Charitable Foundation
- The SHARE Fund
- John W. Warner, IV Foundation, Inc.

Companies

- Buckley Sandler LLP
- Calibre Consulting
- Carnegie Corporation of New York
- Collins Investment Group
- Densel Company, Inc.
- Independent Project Analysis, Inc.
- Insurance Associates, Inc.
- MetroAid
- Mortgage Bankers Association
- NDI Consulting, Inc.
- Powertech, Inc.
- SECU Credit Union
- Washington First Bank

Other Organizations

- St. John's Episcopal Church, MacLean Transitional Housing Corporation
- Westmoreland Congregational Church
- Workers of Saint Alban's
We are a faith-based community partnership – bringing together our neighbors who face poverty, homelessness or other debilitating challenges – with partner leaders, donors, volunteer and paid staff in a shared ministry that improves the lives of all throughout the Washington area, one next step and neighbor at a time.

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